

# Market Place.

Marwah und Partner GmbH



“Europe’s youngest foreign minister takes Austrian biz delegation to world’s oldest civilisation.”

His Excellency Sebastian Kurz, Austria’s Federal Minister for Foreign Affairs and European Integration, here with Marwah and Partner Founder/CEO Raj Marwah, as part of an Austrian trade delegation to India. Accompanying Mr. Kurz were the President of the Austrian Chamber of Commerce, Dr. Christoph Leitl, and the 2nd President of the Austrian National Council, Karl-Heinz Kopf. The Austrian team visited New Delhi, Bangalore & Mumbai.

Our leader in India was the President of the Austrian Chamber of Commerce, Dr. Christoph Leitl, with MUP-partner Mag. Michael Klinger and the Second President of the Austrian National Council, Mag. Karlheinz Kopf.



**LATE NEWS**

## MUP to invest in exciting new STEM education concept in Texas, USA.

Full story next page!

CORE headquarters in Rockwall, Texas.



The first enrichment center in the USA.



# Marwah und Partner (MUP) sign international agreements with CORE™ , an exciting STEM education concept that is already taking Texas by storm.



***“Currently, much of education in the world is focused on training students for job that will disappear within a decade,” says MUP Partner Mag. Michael Klinger.***

***“There is an enormous and growing demand for technically educated young men and women all over the world. Many countries fall short of effectively educating any significant number of young people entering the work force. As a consequence there are simply not enough engineers!”***

“MUP will henceforth represent CORE™ internationally”, says Klinger. “Our mandate includes all franchise development outside of the United States as well as franchise development from foreign investors into the United States. We hope to help to promote the franchise system that includes turnkey delivery of dedicated STEM (Science, Technology, Engineering, Math) enrichment centers, worldwide.”

The world’s first CORE™ enrichment center opened recently in Rockwall, Tx. late last year. It provides highly qualified facilitators to guide Kindergarten to 12th Graders through more than 300 'innovation initiators' and materials to build their own STEM projects, preparing them for the careers of tomorrow.

The CORE™ Teknasium (a gymnasium for the brain!) re-energizes kids through the practical, hands-on learning and application of cross-cutting technology concepts. “Oh, man,” said 9 year old Ryan Axum recently. “my session time is over, and I don’t want to leave!”

Students choose their own partners and even projects that interest them most. Along with its engaging student-driven approach to academic content, the CORE™ Learning Centers emphasize 21st Century skills such as critical thinking and problem solving, collaboration and communication, as well as project and time management. There are more than 300 projects and resource guides in over 60 content areas covering these systems of technology:

- Alternative Energy
- Circuitry
- Computer Graphics and Game Design
- Digital Communications
- Mechanics and Structures
- Robotics and Control Technology
- Scientific Data and Analysis
- Software Engineering

“It is almost like an extended ‘tech-friendly’ version of Montessori teaching” says MUP’s Michael Klinger, an Austrian who is married to a certified Montessori teacher. “Kids have fun and can learn hands-on. And of course, helping to interest more girls in pursuing a technical career lies at the very CORE of this unique STEM concept!”



**SELECTED MARKETS: Top Performers as of March 2nd 2016**

INDEX	Value	YTD Percentage
Argentina (BURCAP)	<b>38.673,24</b>	16,6%
Venezuela (IBVC)	<b>16.249,51</b>	11,4%
Indonesia JCI	<b>4.818,18</b>	7,6%
Turkey (XU100)	<b>77.184,06</b>	7,6%
Mexico MEXBOL	<b>44.615,75</b>	3,8%

**SELECTED MARKETS**

March 2016

INDEX	Year end 2014	Year end 2015	RANK	March 2nd	YTD	
Argentina (BURCAP)	<b>25.224,23</b>	<b>33.156,28</b>	<b>31,4%</b>	<b>3</b>	<b>38.673,24</b>	<b>16,6%</b>
Austria	<b>2.160,08</b>	<b>2.396,94</b>	<b>11,0%</b>	<b>5</b>	<b>2.206,99</b>	<b>-7,9%</b>
Brazil (BOVESPA)	50.007,41	43.865,00	<b>-12,3%</b>		45.375,00	3,4%
China CSI 300	3.533,70	3.672,80	3,9%		3.009,00	<b>-18,1%</b>
Egypt EGX 30	8.926,58	7.006,00	<b>-21,5%</b>		6.059,11	<b>-13,5%</b>
Finland (HEX)	7.758,51	8.596,07	10,8%		8.036,59	<b>-6,5%</b>
Germany (DAX)	9.805,55	10.743,01	9,6%		9.773,20	<b>-9,0%</b>
Ghana	2.261,02	1.994,91	<b>-11,8%</b>		1.970,87	<b>-1,2%</b>
Hong Kong (HSI)	23.605,04	21.914,40	<b>-7,2%</b>		19.941,76	<b>-9,0%</b>
Hungary (BUX)	<b>16.634,00</b>	<b>23.920,65</b>	<b>43,8%</b>	<b>2</b>	<b>24.223,10</b>	<b>1,3%</b>
India (NSE) Nifty	8.282,70	7.946,35	<b>-4,1%</b>		7.453,25	<b>-6,2%</b>
Indonesia JCI	5.226,95	4.476,19	<b>-14,4%</b>		4.818,18	7,6%
Japan NIKKEI	17.450,77	19.033,71	9,1%		16.960,16	<b>-10,9%</b>
Kenya NSEASI	162,89	145,70	<b>-10,6%</b>		143,71	<b>-1,4%</b>
Laos LSXC	1.414,19	1.173,63	<b>-17,0%</b>		1.167,56	<b>-0,5%</b>
Malaysia (KLCI)	1.761,25	1.692,51	<b>-3,9%</b>		1.686,30	<b>-0,4%</b>
Mexico MEXBOL	43.145,66	42.977,50	<b>-0,4%</b>		44.615,75	3,8%
Nigeria	34.651,75	28.642,25	<b>-17,3%</b>		25.396,83	<b>-11,3%</b>
Pakistan (KSE All)	23.397,91	22.936,80	<b>-2,0%</b>		22.155,60	<b>-3,4%</b>
Philippines (all Share)	4.264,61	3.990,47	<b>-6,4%</b>		4.008,27	0,4%
Poland (WIG)	51.416,08	46.467,38	<b>-9,6%</b>		45.438,47	<b>-2,2%</b>
Saudi Arabia	8.333,30	6.911,76	<b>-17,1%</b>		6.189,10	<b>-10,5%</b>
Serbia (BELEX)	655,39	644,10	<b>-1,7%</b>		585,36	<b>-9,1%</b>
South Africa	<b>43.969,96</b>	<b>50.693,76</b>	<b>15,3%</b>	<b>4</b>	<b>51.463,10</b>	<b>1,5%</b>
Sri Lanka (Colombo)	7.298,95	6.894,50	<b>-5,5%</b>		6.060,49	<b>-12,1%</b>
Thailand (SET)	1.497,67	1.359,70	<b>-9,2%</b>		1.371,13	0,8%
Turkey (XU100)	85.721,13	71.726,90	<b>-16,3%</b>		77.184,06	7,6%
UK (FTSE)	6.566,09	6.242,32	<b>-4,9%</b>		6.129,10	<b>-1,8%</b>
US (DJIA)	17.823,07	17.341,00	<b>-2,7%</b>		16.849,00	<b>-2,8%</b>
US (NASDAQ)	4.736,05	5.007,41	5,7%		4.703,42	<b>-6,1%</b>
Venezuela (IBVC)	<b>3.858,74</b>	<b>14.588,25</b>	<b>278,1%</b>	<b>1</b>	<b>16.249,51</b>	<b>11,4%</b>
Vietnam	545,63	579,03	6,1%		570,39	<b>-1,5%</b>

**BOLD: Top Performers 2015****MARWAH UND PARTNER  
GMBH  
ADVISORY BOARD****Sir Anthony Ainsworth, Bt**

**H.E. T.P. Sreenivasan**, (IFS 1967) former Ambassador of India and former Governor for India of the IAEA, Executive Vice-Chancellor, Kerala State Higher Education Council Director General, Kerala International Centre.

**Dr. Stefan Stoiber**,  
Vienna, Austria

**IMPORTANT MESSAGE**

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**Marwah und Partner GmbH** (MUP) was originally founded in 1999 in Vienna, Austria, as an advisory company to leverage Mr. Marwah's worldwide network, and to provide a vehicle for his private investments. After Mr. Marwah closed some successful and quite large M&A transactions, we have recently focused Marwah und Partner GmbH on smaller transactions providing advisory services for companies with unique technologies seeking global expansion. At Marwah und Partner GmbH we take an active role in each client or investment, and provide access to world class international marketing and management expertise. Marwah und Partner GmbH has several European investments/clients and is currently exploring opportunities worldwide, seeking key private or state owned companies that are looking for capital and know-how to expand into international markets.

**MUP Founder/CEO Raj Marwah** also has more than 21 years of worldwide advertising and marketing experience, working globally for multinational accounts in Sydney, Hong Kong, Toronto, Auckland, Dubai, Vienna, Bangkok, and New York. Raj was Chairman/CEO in New Zealand and Canada producing outstanding results. For the last 15 years Raj has executed major mergers and acquisitions in Europe and Asia on behalf of multinational clients based out of Hong Kong, Germany, and the USA.

**MUP Partner Mag. Michael Klinger, MBA**, is an experienced senior manager having served as CFO for several US corporations, most recently was the Financial Officer on the Management Board of a large Gas Distribution Company in Central Europe, and has also been the Regional (Europe) Vice President for Western Union International. Michael brings his hands-on corporate experience by enhancing MUP capability to deliver the highest quality corporate services to clients, as well as companies in which Marwah und Partner GmbH (MUP), occasionally, invests.



**MUP (US) Vice President Donald Lemon** has spent most of his 35 year professional career (MUP associate since 2000) in financial management and legal services based in China, Hong Kong, and Southeast Asia. A licensed US lawyer, Don is fluent in Vietnamese, a country where he worked for more than a decade.

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